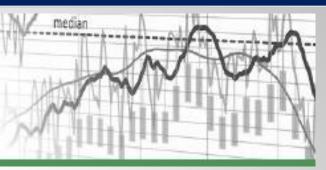
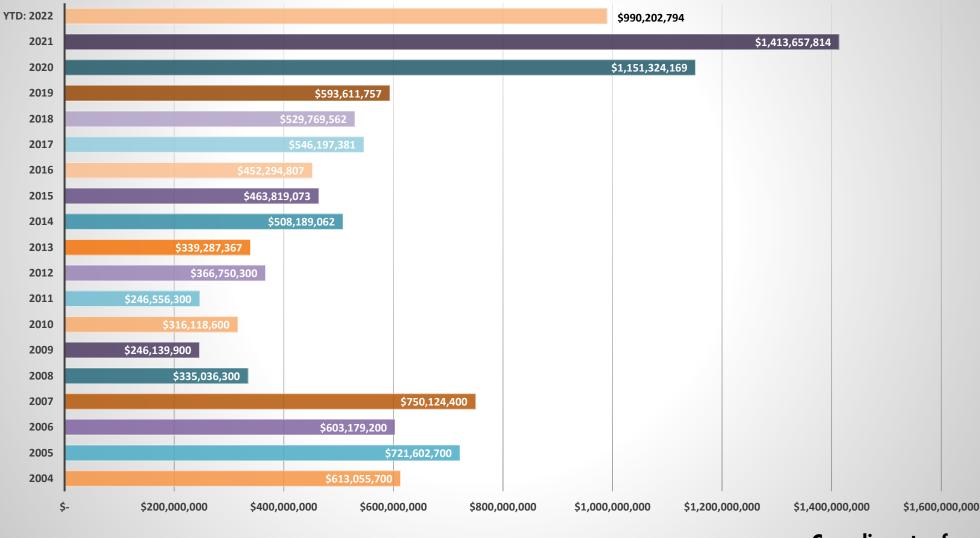
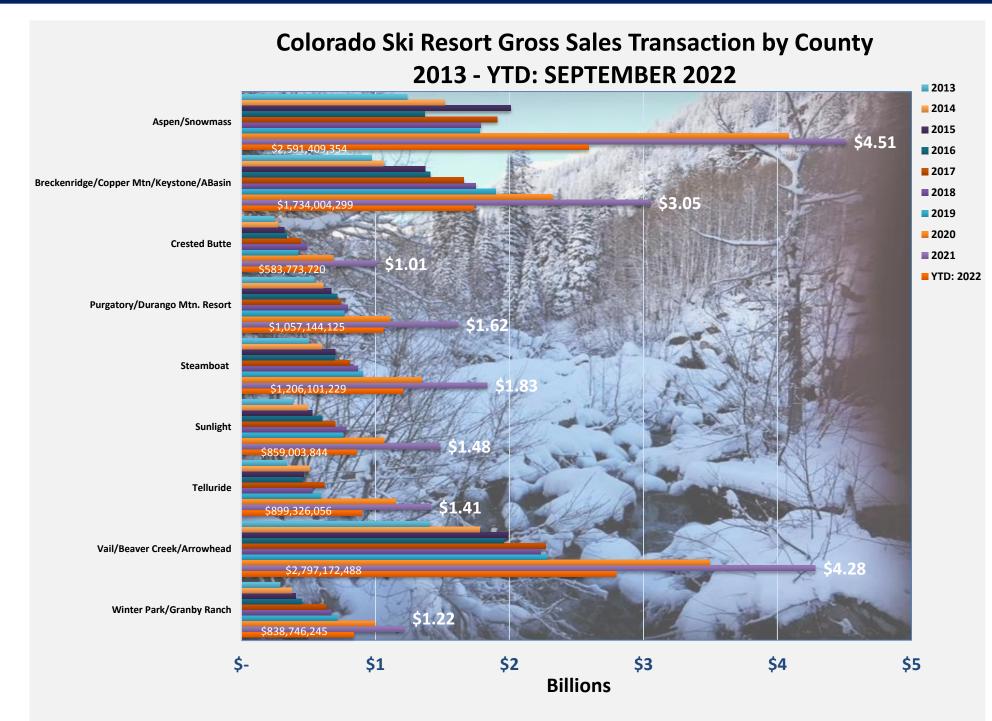


San Miguel County Market





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Compliments of Land Title Guarantee Company mountain offices located in Aspen, Avon, Basalt, Breckenridge, Crested Butte, Dillon, Durango, Eagle, Frisco, Glenwood Springs, Steamboat Springs, Telluride, Vail & Winter Park., serving Colorado since 1967. Data is deemed reliable but is not guaranteed. Copyright © 2022, All Rights Reserved.

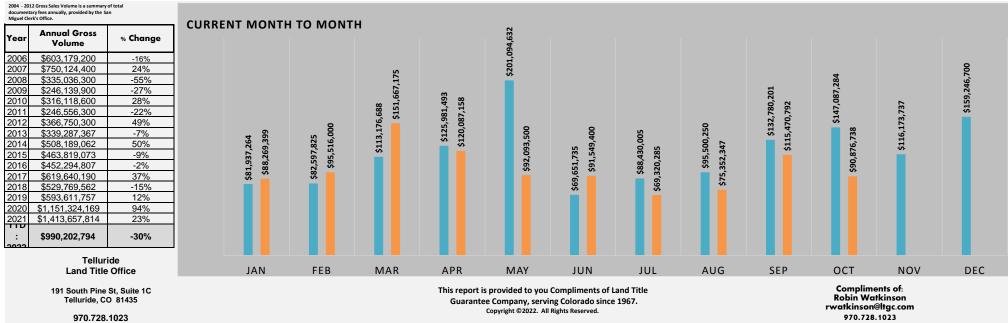


Gross Sales Volume

Month to Month Comparison \$ Volume

Month to Month Comparison # of Transactions

мо	2014	2015	2016	2017	2018	2019	2020	2021	2022	% Change	мо	2014	2015	2016	2017	2018	2019	2020	2021	2022	% Change
JAN	\$20,955,654	\$20,138,325	\$37,849,245	\$49,170,551	\$29,962,500	\$22,127,365	\$48,608,419	\$81,937,264	\$88,269,399	8%	JAN	24	29	46	54	28	33	43	64	42	-34%
FEB	\$28,019,467	\$30,461,256	\$30,771,950	\$40,359,977	\$34,052,609	\$39,216,692	\$48,056,414	\$82,597,825	\$95,516,000	16%	FEB	34	29	40	40	39	39	42	57	51	-11%
MAR	\$45,247,431	\$41,071,197	\$24,915,360	\$50,938,735	\$46,312,000	\$53,569,000	\$55,176,039	\$113,176,688	\$151,667,175	34%	MAR	48	49	38	57	42	37	38	96	76	-21%
APR	\$26,275,135	\$38,095,500	\$26,881,089	\$36,674,195	\$30,788,600	\$19,027,480	\$47,079,785	\$125,981,493	\$120,087,158	-5%	APR	43	44	47	42	35	33	39	86	74	-14%
MAY	\$36,515,087	\$45,336,200	\$30,975,788	\$43,587,974	\$50,421,040	\$25,613,234	\$29,086,054	\$201,094,632	\$92,093,500	-54%	MAY	36	46	50	66	52	37	28	90	52	-42%
JUN	\$40,167,733	\$23,657,725	\$27,154,945	\$46,301,450	\$27,280,250	\$25,847,330	\$36,537,775	\$69,651,735	\$91,549,400	31%	JUN	39	37	31	49	30	26	39	80	43	-46%
JUL	\$31,738,578	\$54,854,005	\$26,315,999	\$27,535,690	\$23,078,690	\$30,500,380	\$66,203,918	\$88,430,005	\$69,320,285	-22%	JUL	47	59	32	44	31	33	51	66	45	-32%
AUG	\$85,924,930	\$41,432,367	\$51,156,023	\$60,445,896	\$43,614,484	\$65,327,946	\$125,182,991	\$95,500,250	\$75,352,347	-21%	AUG	58	58	60	52	34	66	91	81	51	-37%
SEP	\$70,115,777	\$53,127,836	\$50,976,400	\$75,164,205	\$65,620,860	\$45,801,767	\$182,603,216	\$132,780,201	\$115,470,792	-13%	SEP	63	65	55	69	53	55	120	93	60	-35%
OCT	\$55,337,701	\$35,856,401	\$57,740,624	\$71,056,936	\$85,991,113	\$84,217,295	\$194,116,622	\$147,087,284	\$90,876,738	-38%	OCT	49	47	58	63	67	53	133	81	40	-51%
NOV	\$36,829,802	\$35,328,638	\$40,875,483	\$44,961,772	\$46,810,394	\$85,474,950	\$157,841,253	\$116,173,737		-100%	NOV	45	40	47	39	45	52	87	72		-100%
DEC	\$31,061,767	\$44,459,623	\$46,681,901	\$73,442,809	\$45,837,022	\$96,888,318	\$160,831,683	\$159,246,700		-100%	DEC	40	53	56	44	43	78	100	80		-100%
D	\$440,297,493	\$384,030,812	\$364,737,423	\$501,235,609	\$437,122,146	\$411,248,489	\$832,651,233	\$1,138,237,377	\$990,202,794	-13%	YTD	441	463	457	536	411	412	624	794	534	-33%
FY:	\$508,189,062	\$463,819,073	\$452,294,807	\$619,640,190	\$529,769,562	\$593,611,757	\$1,151,324,169	\$1,413,657,814	\$990,202,794	-30%	FY:	526	556	560	619	499	542	811	946	534	-44%



Please note: The above figures are an unofficial tabulation of San Miguel County records that are believed to be reasonably accurate but not guaranteed.



Market Analysis by Area

October 2022		AI		Residential Summary					
Area	s Volume Transactions	% of \$ Volume	# of Transactions	% of Transactions	Average s Transaction Price	Median s Transaction Price	Average s Residential Price	Median s Residential Price	Average s Residential PPSI
Aldasoro & Diamond Ranch	\$1,400,000	2%	1	3%	\$1,400,000	n/a	n/a	n/a	\$0
Fall Creek	\$0	0%	0	0%	\$0	n/a	n/a	n/a	\$0
Gray Head	\$0	0%	0	0%	\$0	n/a	n/a	n/a	\$0
Hastings Mesa	\$0	0%	0	0%	\$0	n/a	n/a	n/a	\$0
ldarado/East End	\$0	0%	0	0%	\$0	n/a	n/a	n/a	\$0
Ironsprings / Horsefly Mesa	\$0	0%	0	0%	\$0	n/a	n/a	n/a	\$0
Lawson Hill	\$0	0%	0	0%	\$0	n/a	n/a	n/a	\$0
Mountain Village	\$36,806,217	41%	11	28%	\$3,346,020	\$2,550,000	\$3,525,622	\$2,750,000	\$1,167
Norwood	\$755,500	1%	3	8%	\$251,833	\$230,000	\$327,500	n/a	\$223
Dphir	\$2,950,000	3%	2	5%	\$1,475,000	n/a	\$1,475,000	n/a	\$789
Placerville & Sawpit	\$918,000	1%	2	5%	\$459,000	n/a	n/a	n/a	\$0
Preserve	\$0	0%	0	0%	\$0	n/a	n/a	n/a	\$0
Rural & Out of Area	\$460,000	1%	2	5%	\$230,000	n/a	\$400,000	n/a	\$347
Ski Ranches	\$23,450,000	26%	4	10%	\$5,862,500	\$3,200,000	\$5,862,500	\$3,200,000	\$1,076
Specie Mesa	\$0	0%	0	0%	\$0	n/a	n/a	n/a	\$0
Sunnyside	\$0	0%	0	0%	\$0	n/a	n/a	n/a	\$0
Sunshine Mesa	\$0	0%	0	0%	\$0	n/a	n/a	n/a	\$0
Telluride	\$21,188,750	23%	8	20%	\$2,648,594	\$2,500,000	\$2,648,594	\$2,500,000	\$1,469
West Meadows	\$0	0%	0	0%	\$0	n/a	n/a	n/a	\$0
Wilson Mesa, Ptarmigan, Little Cone	\$1,500,000	2%	1	3%	\$1,500,000	n/a	\$1,500,000	n/a	n/a
Interval Units	\$757,000	1%	3	8%	\$252,333	\$115,000	\$0	\$0	\$0
Deed Restricted Units	\$541,771	1%	1	3%	\$541,771	n/a	\$541,771	n/a	\$502
Quit Claim Deeds	\$149,500	0%	2	5%	\$74,750	n/a	\$0	\$0	\$0
TOTAL	\$90,876,738	100%	40	100%	\$2,630,249	\$2,450,319	\$3,049,999	\$2,187,500	\$1,112
(NEW UNIT SALES)	\$23,033,750	25%	3	8%	\$7,677,917	\$6,683,750	\$7,677,917	\$6,683,750	\$1,523

Please note: The above figures do not include time share interests. Calculations are an unofficial tabulation of San Miguel County records that are believed to be reasonably accurate but are not guaranteed.

Average & Median Residential Price & PPSF Includes: Statistically Viable Sales Only. Average PPSF is calculated for properties with available Square Footages.

This report is provided to you Compliments of Land Title Guarantee Company, serving Colorado since 1967. Telluride Land Title Office

191 South Pine Street, Suite 1C Telluride, CO 81435

Compliments of: Robin Watkinson rwatkinson@ltgc.com 970.728.1023

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YTD. Market Analysis by Area

YTD: October 2022		All	Fransactior	Summary	,		Resid	lential Sum	mary
Area	s Volume Transactions	% of \$ Volume	# of Transactions	% of Transactions	Average s Transaction Price	Median s Transaction Price	Average s Residential Price	Median s Residential Price	Average s Residential PPS
Aldasoro & Diamond Ranch	\$29,524,175	3%	13	2%	\$2,271,090	\$1,575,000	\$4,084,794	\$4,719,588	\$1,191
Fall Creek	\$2,818,000	0%	4	1%	\$704,500	\$637,500	\$1,115,000	n/a	\$435
Gray Head	\$6,047,500	1%	2	0%	\$3,023,750	n/a	n/a	n/a	\$0
lastings Mesa	\$0	0%	0	0%	\$0	n/a	n/a	n/a	\$0
darado/East End	\$5,800,000	1%	1	0%	\$5,800,000	n/a	n/a	n/a	\$0
onsprings / Horsefly Mesa	\$10,424,000	1%	4	1%	\$2,606,000	\$797,000	\$797,000	n/a	\$260
awson Hill	\$600,000	0%	1	0%	\$600,000	n/a	n/a	n/a	\$0
Iountain Village	\$405,507,084	41%	136	25%	\$2,981,670	\$1,996,500	\$3,515,323	\$2,750,000	\$1,271
lorwood	\$21,218,849	2%	47	9%	\$451,465	\$350,000	\$467,622	\$368,000	\$274
phir	\$7,917,642	1%	11	2%	\$719,786	\$439,000	\$1,077,940	\$1,000,000	\$546
lacerville & Sawpit	\$38,729,750	4%	33	6%	\$1,173,629	\$700,000	\$2,177,077	\$1,295,000	\$875
reserve	\$0	0%	0	0%	\$0	n/a	n/a	n/a	\$0
ural & Out of Area	\$39,265,000	4%	10	2%	\$3,926,500	\$395,000	\$400,000	n/a	\$347
ki Ranches	\$68,609,000	7%	17	3%	\$4,035,824	\$2,600,000	\$5,597,273	\$3,700,000	\$1,020
pecie Mesa	\$1,050,000	0%	1	0%	\$1,050,000	n/a	n/a	n/a	\$0
Sunnyside	\$5,376,187	1%	4	1%	\$1,344,047	\$1,300,000	\$1,675,396	\$1,350,000	\$1,218
Sunshine Mesa	\$900,000	0%	1	0%	\$900,000	n/a	n/a	n/a	\$0
elluride	\$274,979,432	28%	105	20%	\$2,618,852	\$1,725,000	\$2,631,001	\$1,725,000	\$1,766
Vest Meadows	\$5,600,000	1%	1	0%	\$5,600,000	n/a	n/a	n/a	\$0
/ilson Mesa, Ptarmigan, Little Cone	\$34,231,250	3%	17	3%	\$2,013,603	\$600,000	\$3,854,375	\$1,866,250	\$751
nterval Units	\$11,099,300	1%	93	17%	\$119,347	\$80,000	\$0	\$0	\$0
eed Restricted Units	\$20,293,175	2%	29	5%	\$699,765	\$541,771	\$699,765	\$541,771	\$509
Quit Claim Deeds	\$212,450	0%	4	1%	\$53,113	\$52,750	\$0	\$0	\$0
OTAL	\$990,202,794	100%	534	100%	\$2,349,505	\$1,709,503	\$2,882,654	\$1,700,000	\$1,262
NEW UNIT SALES)	\$42,057,250	4%	9	2%	\$4,673,028	\$3,946,500	\$4,673,028	\$3,946,500	\$1,287

Average & Median Residential Price & PPSF Includes: Statistically Viable Sales Only. Average PPSF is calculated for properties with available Square Footages.

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191 South Pine Street, Suite 1C Telluride, CO 81435



Market Snapshot by Area

2021 vs. YTD: 2022

Area	Average Price Single Family 2021	Average Price Single Family YTD: 2022	% Change: 2022/2021	Average Price Multi-Family 2021	Average Price Multi-Family YTD: 2022	% Change: 2022/2021	Average Price Vacant Land 2021	Average Price Vacant Land YTD: 2022	% Change: 2022/2021
Aldasoro & Diamond Ranch	\$8,625,222	\$4,084,794	-53%	\$0	\$0	0%	\$790,922	\$1,424,167	80%
Fall Creek	\$706,667	\$1,115,000	58%	\$0	\$0	0%	\$1,973,800	\$294,000	-85%
Gray Head	\$9,450,000	\$0	n/a	\$0	\$0	0%	\$1,400,500	\$2,397,500	71%
Hastings Mesa	\$2,051,875	\$0	n/a	\$0	\$0	0%	\$0	\$0	0%
Idarado/East End	\$15,700,000	\$0	n/a	\$0	\$0	0%	\$2,956,250	\$0	n/a
Ironsprings / Horsefly Mesa	\$735,000	\$797,000	8%	\$0	\$0	0%	\$223,000	\$4,415,000	1880%
Lawson Hill	\$0	\$0	0%	\$0	\$0	0%	\$0	\$0	0%
Mountain Village	\$5,384,119	\$6,990,189	30%	\$1,571,942	\$2,415,644	54%	\$849,727	\$1,307,650	54%
Norwood	\$523,997	\$472,523	-10%	\$220,000	\$350,000	59%	\$149,287	\$382,500	156%
Ophir	\$853,167	\$1,077,940	26%	\$0	\$0	0%	\$195,654	\$290,000	48%
Placerville & Sawpit	\$1,149,597	\$2,177,077	89%	\$0	\$0	0%	\$311,906	\$504,732	62%
Preserve	\$6,350,000	\$0	n/a	\$0	\$0	0%	\$0	\$0	0%
Rural & Out of Area	\$7,331,250	\$400,000	-95%	\$0	\$0	0%	\$1,048,833	\$4,832,500	361%
Ski Ranches	\$2,445,167	\$5,597,273	129%	\$0	\$0	0%	\$499,750	\$941,000	88%
Specie Mesa	\$0	\$0	0%	\$0	\$0	0%	\$1,430,400	\$1,050,000	-27%
Sunnyside	\$1,270,400	\$1,838,094	45%	\$559,000	\$1,350,000	142%	\$3,225,000	\$0	n/a
Sunshine Mesa	\$0	\$0	n/a	\$0	\$0	0%	\$0	\$900,000	n/a
Telluride	\$4,474,278	\$4,784,946	7%	\$1,612,195	\$1,856,927	15%	\$1,321,975	\$2,034,860	54%
Trout Lake	\$0	\$0	0%	\$0	\$0	0%	\$0	\$0	0%
West Meadows	\$4,179,000	\$0	n/a	\$0	\$0	0%	\$2,751,000	\$5,600,000	104%
Wilson Mesa, etc	\$2,029,167	\$3,854,375	90%	\$0	\$0	0%	\$299,000	\$487,000	63%
Gross Average Price:	\$3,350,302	\$3,725,846	11%	\$1,578,999	\$2,131,782	35%	\$677,259	\$1,449,348	114%

Please note: The above figures are an unofficial tabulation of San Miguel County records that are believed to be reasonably accurate but not guaranteed.

Full Interest, Fee Simple, Arms-Length transactions only, are shown in the Market Snapshot Report.

Area	Average PPSF Single Family 2021	Average PPSF Single Family YTD: 2022	% Change: 2022/2021	Average PPSF Multi-Family 2021	Average PPSF Multi-Family YTD: 2022	% Change: 2022/2021	Average PPAC Vacant Land 2021	Average PPAC Vacant Land YTD: 2022	% Change: 2022/2021
Aldasoro & Diamond Ranch	\$1,162.26	\$1,191.44	3%	\$0.00	\$0.00	0%	\$254,702	\$591,964	132%
Fall Creek	\$364.35	\$434.86	19%	\$0.00	\$0.00	0%	\$503,159	\$263,719	-48%
Gray Head	\$1,196.20	\$0.00	n/a	\$0.00	\$0.00	0%	\$39,215	\$64,518	65%
Hastings Mesa	\$948.12	\$0.00	n/a	\$0.00	\$0.00	0%	\$0	\$0	0%
Idarado/East End	\$1,665.25	\$0.00	n/a	\$0.00	\$0.00	0%	\$7,106,711	\$0	n/a
Ironsprings / Horsefly Mesa	\$411.07	\$260.03	-37%	\$0.00	\$0.00	0%	\$40,399	\$4,812	-88%
Lawson Hill	\$0.00	\$0.00	n/a	\$0.00	\$0.00	0%	\$0	\$0	0%
Mountain Village	\$947.49	\$1,332.09	41%	\$850.77	\$1,248.72	47%	\$2,390,819	\$3,068,399	28%
Norwood	\$232.85	\$276.80	19%	\$124.79	\$213.15	71%	\$62,003	\$19,678	-68%
Ophir	\$453.03	\$546.04	21%	\$0.00	\$0.00	0%	\$1,245,093	\$2,020,727	62%
Placerville & Sawpit	\$478.60	\$875.15	83%	\$0.00	\$0.00	0%	\$38,688	\$13,698	-65%
Preserve	\$3,400.98	\$0.00	n/a	\$0.00	\$0.00	0%	\$0	\$0	0%
Rural & Out of Area	\$1,210.33	\$346.62	-71%	\$0.00	\$0.00	0%	\$11,209	\$8,555	-24%
Ski Ranches	\$572.62	\$1,020.05	78%	\$0.00	\$0.00	0%	\$340,634	\$294,045	-14%
Specie Mesa	\$0.00	\$0.00	0%	\$0.00	\$0.00	0%	\$8,212	\$10,093	23%
Sunnyside	\$586.98	\$1,062.30	81%	\$633.79	\$1,530.61	142%	\$91,880	\$0	n/a
Sunshine Mesa	\$0.00	\$0.00	0%	\$0.00	\$0.00	0%	\$0	\$9,783	n/a
Telluride	\$2,071.37	\$1,930.32	-7%	\$1,339.11	\$1,706.87	27%	\$9,321,065	\$17,497,985	88%
Trout Lake	\$0.00	\$0.00	0%	\$0.00	\$0.00	0%	\$0	\$0	0%
West Meadows	\$1,573.17	\$0.00	n/a	\$0.00	\$0.00	0%	\$98,478	\$159,772	62%
Wilson Mesa, etc	\$479.34	\$750.98	57%	\$0.00	\$0.00	0%	\$26,488	\$68,124	157%
Gross Average PPSF:	\$941.29	\$1,039.01	10%	\$1,051.51	\$1,457.25	39%	\$1,616,194	\$2,474,572	53%

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191 South Pine Street, Suite 1C Telluride, CO 81435



Price Point Index

October 2022		Improved Residential Summary			
Average Price:			\$3,049,999		
	# Transactions	Gross Volume	Percentage Gross		
<=100,000	0	\$0	0%		
100,001 to 200,000	0	\$0	0%		
200,001 to 300,000	1	\$230,000	0%		
300,001 to 400,000	2	\$755,000	1%		
400,001 to 500,000	2	\$855,000	1%		
500,001 to 600,000	1	\$600,000	1%		
600,001 to 700,000	1	\$605,000	1%		
700,001 to 800,000	0	\$0	0%		
800,001 to 900,000	1	\$869,000	1%		
900,001 to 1,000,000	0	\$0	0%		
1,000,001 to 1,500,000	3	\$3,850,000	5%		
1,500,001 to 2,000,000	2	\$3,900,000	5%		
over \$2 Million	15	\$73,735,967	86%		
Total:	28	\$85,399,967	100%		

Volume / Average by Residential Type

		1×/ 1	
October 2022	Number Trans.	Total Volume	Average Price
Single Family	17	\$65,470,967	\$3,851,233
Multi Family	11	\$19,929,000	\$1,811,727
Vacant Land	2	\$1,460,000	\$730,000
YTD: October 2022	Number Trans.	Total Volume	Average Price
Single Family	122	\$454,553,220	\$3,725,846
Multi Family	137	\$292,054,083	\$2,131,782
Vacant Land	88	\$127,542,631	\$1,449,348
2021	Number Trans.	Total Volume	Average Price
Single Family	204	\$683,461,662	\$3,350,302
Multi Family	241	\$380,538,645	\$1,578,999
Vacant Land	256	\$194,760,678	\$760,784
2020	Number Trans.	Total Volume	Average Price
Single Family	223	\$580,680,843	\$2,603,950
Multi Family	249	\$374,607,088	\$1,504,446
Vacant Land	164	\$111,070,400	\$677,259
2019	Number Trans.	Total Volume	Average Price
Single Family	116	\$240,114,645	\$2,069,954
Multi Family	183	\$220,764,279	\$1,206,362
Vacant Land	62	\$32,882,000	\$530,355
2018	Number Trans.	Total Volume	Average Price
Single Family	128	\$245,078,037	\$1,914,672
Multi Family	170	\$174,439,500	\$1,026,115
Vacant Land	81	\$46,313,100	\$571,767

Volume / Average by Non-Residential Type

October 2022	Number Trans.	Total Volume	Average Price
Commercial Improved	2	\$1,850,000	\$925,000
Commercial Vacant	0	\$0	\$0
Development Vacant	0	\$0	\$0
YTD: 2022 Oct. Summary	Number Trans.	Total Volume	Average Price
Commercial Improved	20	\$39,907,285	\$1,995,364
Commercial Vacant	8	\$8,948,500	\$1,118,563
Development Vacant	3	\$10,150,000	\$3,383,333
2021 Commercial Summary	Number Trans.	Total Volume	Average Price
Commercial Improved	22	\$70,776,000	\$3,217,091
Commercial Vacant	16	\$1,689,800	\$105,613
Development Vacant	7	\$23,510,000	\$3,358,571
2020 Commercial Summary	Number Trans.	Total Volume	Average Price
Commercial Improved	27	\$37,408,185	\$1,385,488
Commercial Vacant	11	\$4,034,000	\$366,727
Development Vacant	6	\$15,240,000	\$2,540,000
2019 Commercial Summary	Number Trans.	Total Volume	Average Price
Commercial Improved	21	\$44,871,117	\$2,136,720
Commercial Vacant	9	\$13,413,500	\$1,490,389
Development Vacant	3	\$11,135,000	\$3,711,667
2018 Commercial Summary	Number Trans.	Total Volume	Average Price
Commercial Improved	10	\$16,294,600	\$1,629,460
Commercial Vacant	6	\$1,454,000	\$242,333
Development Vacant	4	\$12,739,000	\$3,184,750

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Historic Price Point Index

Volume / Average by Residential Type

2017	Number Trans.	Total Volume	Average Price
Single Family	137	\$250,090,299	\$1,825,477
Multi Family	215	\$219,824,979	\$1,022,442
Vacant Land	93	\$59,925,945	\$644,365
2016	Number Trans.	Total Volume	Average Price
Single Family	136	\$190,012,842	\$1,397,153
Multi Family	172	\$169,942,743	\$988,039
Vacant Land	90	\$55,439,360	\$615,993
2015	Number Trans.	Total Volume	Average Price
Single Family	92	\$160,328,150	\$1,742,697
Multi Family	182	\$160,840,032	\$883,736.44
Vacant Land	89	\$46,577,450	\$523,342
2014	Number Trans.	Total Volume	Average Price
Single Family	128	\$221,751,368	\$1,732,433
Multi Family	168	\$144,513,393	\$860,199
Vacant Land	75	\$42,095,511	\$561,273
2013	Number Trans.	Total Volume	Average Price
Single Family	92	\$120,332,941	\$1,307,967
Multi Family	126	\$102,185,824	\$810,999
Vacant Land	49	\$27,444,150	\$560,085

Volume / Average by Non-Residential Type

2017 Commercial Summary	Number Trans.	Total Volume	Average Price
Commercial Improved	22	\$43,313,455	\$1,968,793
Commercial Vacant	13	\$2,995,400	\$230,415
Development Vacant	2	\$7,950,000	\$3,975,000
2016 Commercial Summary	Number Trans.	Total Volume	Average Price
Commercial Improved	22	\$12,092,615	\$549,664
Commercial Vacant	17	\$3,327,500	\$195,735
Development Vacant	0	\$ 0	\$0
2015 Commercial Summary	Number Trans.	Total Volume	Average Price
Commercial Improved	29	\$51,111,925	\$1,762,480.17
Commercial Vacant	11	\$6,507,500	\$591,590.91
Development Vacant	5	\$8,988,660	\$1,797,732
2014 Commercial Summary	Number Trans.	Total Volume	Average Price
Commercial Improved	17	\$56,599,136	\$3,329,360.94
Commercial Vacant	5	\$7,808,866	\$1,561,773
Development Vacant	1	\$10,850,000	\$10,850,000
2013 Commercial Summary	Number Trans.	Total Volume	Average Price
Commercial Improved	24	\$34,845,274	\$1,451,886
Commercial Vacant	7	\$260,260	\$37,180
Development Vacant	5	\$25,350,000	\$5,070,000

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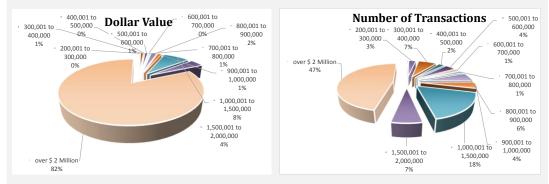


YTD. Price Point Index

Improved Residential Summary

YTD: October 2022

Average Price:			\$2,882,654
	# Transactions	Gross Volume	Percentage Gross
<=100,000	0	\$0	0%
100,001 to 200,000	1	\$190,000	0%
200,001 to 300,000	7	\$1,901,000	0%
300,001 to 400,000	18	\$6,550,542	1%
400,001 to 500,000	6	\$2,622,050	0%
500,001 to 600,000	10	\$5,714,499	1%
600,001 to 700,000	4	\$2,611,000	0%
700,001 to 800,000	4	\$2,993,500	0%
800,001 to 900,000	15	\$12,905,850	2%
900,001 to 1,000,000	10	\$9,496,500	1%
1,000,001 to 1,500,000	46	\$59,515,000	8%
1,500,001 to 2,000,000	17	\$30,250,500	4%
over \$ 2 Million	121	\$611,856,862	82%
Total:	259	\$746,607,303	100%



2021

Improved Residential Summary

Average Price:			\$2,391,012
	# Transactions	Gross Volume	Percentage Gross
<=100,000	1	\$90,000	0%
100,001 to 200,000	19	\$3,182,506	0%
200,001 to 300,000	30	\$7,324,850	1%
300,001 to 400,000	18	\$6,521,500	1%
400,001 to 500,000	20	\$8,993,900	1%
500,001 to 600,000	21	\$11,539,475	1%
600,001 to 700,000	11	\$7,350,000	1%
700,001 to 800,000	18	\$13,468,700	1%
800,001 to 900,000	24	\$20,598,089	2%
900,001 to 1,000,000	15	\$14,441,500	1%
1,000,001 to 1,500,000	56	\$70,210,500	7%
1,500,001 to 2,000,000	36	\$63,263,000	6%
over \$ 2 Million	176	\$837,016,287	79%
Total:	445	\$1,064,000,307	100%

2020

Improved Residential Summary

Average Price:			\$2,023,915
	# Transactions	Gross Volume	Percentage Gross
<=100,000	0	\$0	0%
100,001 to 200,000	19	\$3,001,635	0%
200,001 to 300,000	17	\$4,371,000	0%
300,001 to 400,000	32	\$11,490,256	1%
400,001 to 500,000	34	\$15,679,500	2%
500,001 to 600,000	18	\$9,984,000	1%
600,001 to 700,000	27	\$17,588,854	2%
700,001 to 800,000	17	\$12,947,800	1%
800,001 to 900,000	24	\$20,546,900	2%
900,001 to 1,000,000	12	\$11,415,500	1%
1,000,001 to 1,500,000	53	\$67,474,010	7%
1,500,001 to 2,000,000	52	\$89,944,768	9%
over \$ 2 Million	167	\$690,843,708	72%
Total:	472	\$955,287,931	100%

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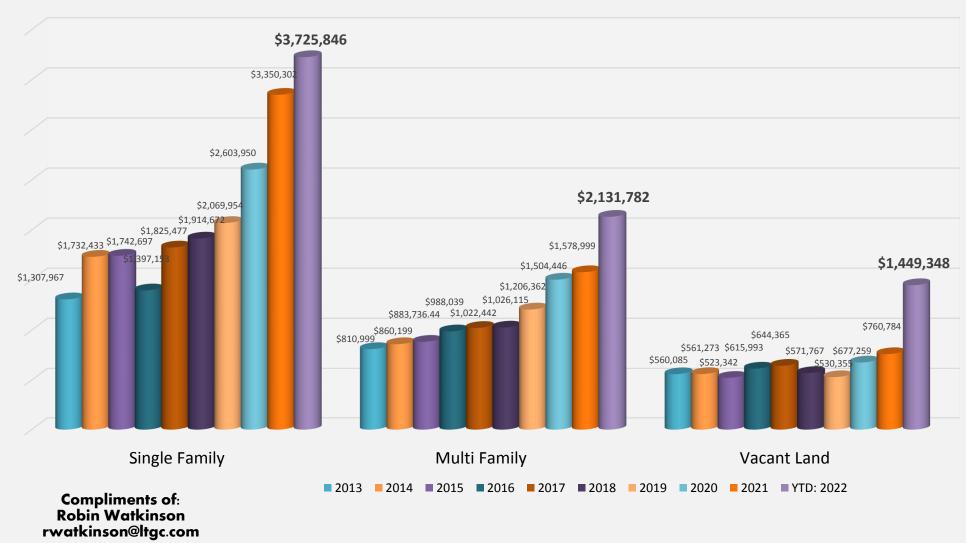


Historic Annual Price Point Index

2020				2019			
Average Price:			\$2,023,915	Average Price:			\$1,541,401
Average Frice.	# Transactions	Gross Volume	\$2,023,915 Percentage Gross	Average Flice.	# Transactions	Gross Volume	۵۱,34۱,40۱ Percentage Gross
<=100,000	# Iransactions	S0	0%	<=100,000		S0	0%
100,001 to 200,000	19	\$3,001,635	0%	100,001 to 200,000	24	\$3,898,300	1%
200,001 to 300,000	15	\$4,371,000	0%	200,001 to 300,000	23	\$5,875,070	1%
300,001 to 400,000	32	\$11,490,256	1%	300,001 to 400,000	19	\$6,742,479	1%
400,001 to 500,000	34	\$15,679,500	2%	400,001 to 500,000	25	\$11,405,800	2%
500,001 to 600,000	18	\$9,984,000	1%	500,001 to 600,000	23	\$12,057,320	3%
600,001 to 700,000	27	\$17,588,854	2%	600,001 to 700,000	18	\$12,004,000	3%
700,001 to 800,000	17	\$12,947,800	1%	700,001 to 800,000	12	\$8,964,200	2%
800,001 to 900,000	24	\$20,546,900	2%	800,001 to 900,000	12	\$9,485,774	2%
900,001 to 1,000,000	12	\$20,548,900 \$11,415,500	2% 1%	900,001 to 1,000,000	7	\$6,709,000	1%
1,000,001 to 1,500,000	53	\$67,474,010	7%	1,000,001 to 1,500,000	39	\$50,985,856	17%
1,500,001 to 2,000,000	52	\$89,944,768	9%	1,500,001 to 2,000,000	39	\$52,655,000	11%
over \$ 2 Million	52 167	\$690,843,708	9% 72%	over \$ 2 Million		\$280,096,125	61%
Total:	472	\$955,287,931	100%	Total:	299	\$460,878,924	100%
2018				2017			
Average Bricos			¢4 407 777	Average Drices			\$1,334,987
Average Price:		O	\$1,407,777	Average Price:	. Torrespetience	2	
	# Transactions	Gross Volume	Percentage Gross		# Transactions	Gross Volume	Percentage Gross
<=100,000	0	\$0	0%	<=100,000	4	\$375,100	0%
100,001 to 200,000	21	\$3,540,000	1%	100,001 to 200,000	38	\$6,141,197	1%
200,001 to 300,000	24	\$5,955,800	1%	200,001 to 300,000	17	\$4,182,394	2%
300,001 to 400,000	19	\$6,636,850	2%	300,001 to 400,000	30	\$10,520,669	2%
400,001 to 500,000	20	\$9,078,600	2%	400,001 to 500,000	22	\$10,051,892	3%
500,001 to 600,000	18	\$10,030,850	2%	500,001 to 600,000	18	\$10,064,150	4%
600,001 to 700,000	22	\$14,507,300	3%	600,001 to 700,000	16	\$10,471,206	3%
700,001 to 800,000	10	\$7,585,500	2%	700,001 to 800,000	19	\$13,932,306	3%
800,001 to 900,000	10	\$8,501,000	2%	800,001 to 900,000	19	\$16,301,000	2%
900,001 to 1,000,000	11	\$10,633,750	3%	900,001 to 1,000,000	12	\$11,519,500	3%
1,000,001 to 1,500,000	47	\$59,028,550	14%	1,000,001 to 1,500,000	45	\$55,994,428	13%
1,500,001 to 2,000,000	27	\$45,985,000	11%	1,500,001 to 2,000,000	40	\$68,964,325	13%
over \$ 2 Million	69	\$238,034,337	57%	over \$ 2 Million	72	\$251,397,111	50%
Total:	298	\$419,517,537	100%	Total:	352	\$469,915,278	100%
		÷,					
2016		¢,co.		2015			
		••••••••		2015		,, .	
2016		·····					¢1 179 1 <i>1</i> 7
			\$1,168,687	2015 Average Price:			\$1,172,147
2016 Average Price:	# Transactions	Gross Volume	\$1,168,687 Percentage Gross	Average Price:	# Transactions	Gross Volume	Percentage Gross
2016 Average Price:	# Transactions 9	Gross Volume \$739,312	\$1,168,687 Percentage Gross 0%	Average Price:	# Transactions 3	Gross Volume \$245,000	Percentage Gross 0%
2016 Average Price: <=100,000 100,001 to 200,000	# Transactions 9 31	Gross Volume \$739,312 \$4,763,160	\$1,168,687 <u>Percentage Gross</u> 0% 1%	Average Price:	# Transactions 3 17	Gross Volume \$245,000 \$2,732,266	Percentage Gross 0% 1%
2016 Average Price: <=100,000 100,001 to 200,000 200,001 to 300,000	# Transactions 9 31 25	Gross Volume \$739,312 \$4,763,160 \$6,394,580	\$1,168,687 Percentage Gross 0% 1% 2%	Average Price: <=100,000 100,001 to 200,000 200,001 to 300,000	# Transactions 3 17 21	Gross Volume \$245,000 \$2,732,266 \$5,284,667	Percentage Gross 0% 1% 2%
2016 Average Price: <=100,000 100,001 to 200,000 200,001 to 300,000 300,001 to 400,000	# Transactions 9 31 25 23	Gross Volume \$739,312 \$4,763,160 \$6,394,580 \$8,172,439	\$1,168,687 Percentage Gross 0% 1% 2% 2%	Average Price: <=100,000 100,001 to 200,000 200,001 to 300,000 300,001 to 400,000	# Transactions 3 17 21 37	Gross Volume \$245,000 \$2,732,266 \$5,284,667 \$12,982,075	Percentage Gross 0% 1% 2% 4%
2016 Average Price: <=100,000 100,001 to 200,000 200,001 to 300,000 300,001 to 400,000 400,001 to 500,000	# Transactions 9 31 25 23 24	Gross Volume \$739,312 \$4,763,160 \$6,394,580 \$8,172,439 \$11,034,615	\$1,168,687 Percentage Gross 0% 1% 2% 2% 3%	<pre><=100,000 100,001 to 200,000 200,001 to 300,000 300,001 to 400,000 400,001 to 500,000</pre>	# Transactions 3 17 21 37 16	Gross Volume \$245,000 \$2,732,266 \$5,284,667 \$12,982,075 \$7,229,500	Percentage Gross 0% 1% 2% 4% 2%
2016 Average Price: <=100,000 100,001 to 200,000 200,001 to 300,000 300,001 to 400,000 400,001 to 500,000 500,001 to 600,000	# Transactions 9 31 25 23 24 26	Gross Volume \$739,312 \$4,763,160 \$6,394,580 \$8,172,439 \$11,034,615 \$14,272,025	\$1,168,687 Percentage Gross 0% 1% 2% 2% 2% 3% 4%	<pre><=100,000 100,001 to 200,000 200,001 to 300,000 300,001 to 400,000 400,001 to 500,000 500,001 to 600,000</pre>	# Transactions 3 17 21 37 16 20	Gross Volume \$245,000 \$2,732,266 \$5,284,667 \$12,982,075 \$7,229,500 \$11,096,800	Percentage Gross 0% 1% 2% 2% 3%
2016 Average Price: <=100,000 100,001 to 200,000 200,001 to 300,000 300,001 to 400,000 400,001 to 500,000 500,001 to 600,000 600,001 to 700,000	# Transactions 9 31 25 23 24 26 16	Gross Volume \$739,312 \$4,763,160 \$6,394,580 \$8,172,439 \$11,034,615 \$14,272,025 \$10,579,500	\$1,168,687 Percentage Gross 0% 1% 2% 2% 2% 3% 4% 3%	<=100,000 100,001 to 200,000 200,001 to 300,000 300,001 to 400,000 400,001 to 500,000 500,001 to 600,000 600,001 to 700,000	# Transactions 3 17 21 37 16 20 12	Gross Volume \$245,000 \$2,732,266 \$5,284,667 \$12,982,075 \$7,229,500 \$11,096,800 \$7,810,250	Percentage Gross 0% 1% 2% 4% 2% 3% 2%
2016 Average Price: <=100,000 100,001 to 200,000 200,001 to 300,000 300,001 to 400,000 400,001 to 500,000 500,001 to 600,000 500,001 to 700,000 700,001 to 800,000	# Transactions 9 31 25 23 24 26 16 16 14	Gross Volume \$739,312 \$4,763,160 \$6,394,580 \$8,172,439 \$11,034,615 \$14,272,025 \$10,579,500 \$10,549,000	\$1,168,687 Percentage Gross 0% 1% 2% 2% 2% 3% 4% 3% 3% 3%	Average Price: <=100,000	# Transactions 3 17 21 37 16 20 12 11	Gross Volume \$245,000 \$2,732,266 \$5,284,667 \$12,982,075 \$7,229,500 \$11,096,800 \$7,810,250 \$8,150,500	Percentage Gross 0% 1% 2% 4% 2% 3% 2% 3%
2016 Average Price: <=100,000 100,001 to 200,000 200,001 to 300,000 300,001 to 400,000 400,001 to 500,000 500,001 to 600,000 500,001 to 700,000 700,001 to 800,000 800,001 to 900,000	# Transactions 9 31 25 23 24 26 16 16 14 9	Gross Volume \$739,312 \$4,763,160 \$6,394,580 \$8,172,439 \$11,034,615 \$14,272,025 \$10,579,500 \$10,549,000 \$7,898,757	\$1,168,687 <u>Percentage Gross</u> 0% 1% 2% 2% 3% 4% 3% 3% 2%	Average Price: <=100,000 100,001 to 200,000 200,001 to 300,000 300,001 to 400,000 400,001 to 500,000 500,001 to 600,000 600,001 to 700,000 700,001 to 800,000 800,001 to 900,000	# Transactions 3 17 21 37 16 20 12 11 11 14	Gross Volume \$245,000 \$2,732,266 \$5,284,667 \$12,982,075 \$7,229,500 \$11,096,800 \$7,810,250 \$8,150,500 \$11,965,442	Percentage Gross 0% 1% 2% 3% 2% 3% 4%
2016 Average Price: <=100,000 100,001 to 200,000 200,001 to 300,000 300,001 to 400,000 400,001 to 500,000 500,001 to 600,000 600,001 to 700,000 700,001 to 800,000 900,001 to 1,000,000	# Transactions 9 31 25 23 24 26 16 16 14 9 10	Gross Volume \$739,312 \$4,763,160 \$6,394,580 \$8,172,439 \$11,034,615 \$14,272,025 \$10,579,500 \$10,549,000 \$7,898,757 \$9,517,457	\$1,168,687 Percentage Gross 0% 1% 2% 2% 3% 3% 3% 3% 3% 3% 3% 3%	<=100,000 100,001 to 200,000 200,001 to 300,000 300,001 to 400,000 400,001 to 500,000 500,001 to 600,000 600,001 to 700,000 700,001 to 800,000 800,001 to 900,000 900,001 to 1,000,000	# Transactions 3 17 21 37 16 20 12 11 14 15	Gross Volume \$245,000 \$2,732,266 \$5,284,667 \$12,982,075 \$7,229,500 \$11,096,800 \$7,810,250 \$8,150,500 \$11,965,442 \$14,355,000	Percentage Gross 0% 1% 2% 4% 2% 3% 2% 3% 4% 4%
2016 Average Price: <=100,000 100,001 to 200,000 200,001 to 300,000 300,001 to 400,000 400,001 to 500,000 500,001 to 600,000 500,001 to 700,000 700,001 to 800,000 800,001 to 900,000 900,001 to 1,000,000 1,000,001 to 1,500,000	# Transactions 9 31 25 23 24 26 16 14 9 10 38	Gross Volume \$739,312 \$4,763,160 \$6,394,580 \$8,172,439 \$11,034,615 \$14,272,025 \$10,579,500 \$10,579,500 \$10,579,500 \$10,579,500 \$10,579,577 \$9,517,457 \$47,875,958	\$1,168,687 Percentage Gross 0% 1% 2% 2% 3% 4% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3% 13%	Average Price: <=100,000	# Transactions 3 17 21 37 16 20 12 11 14 15 41	Gross Volume \$245,000 \$2,732,266 \$5,284,667 \$12,982,075 \$7,229,500 \$11,096,800 \$7,810,250 \$8,150,500 \$11,965,442 \$14,355,000 \$49,019,230	Percentage Gross 0% 1% 2% 4% 2% 3% 2% 3% 4% 4% 4% 15%
2016 Average Price: <=100,000 100,001 to 200,000 200,001 to 300,000 300,001 to 400,000 400,001 to 500,000 500,001 to 500,000 500,001 to 700,000 700,001 to 800,000 800,001 to 1,500,000 1,000,001 to 1,500,000 1,500,000 to 2,000,000	# Transactions 9 31 25 23 24 26 16 16 14 9 10 38 28	Gross Volume \$739,312 \$4,763,160 \$6,394,580 \$8,172,439 \$11,034,615 \$10,579,500 \$10,549,000 \$7,898,757 \$9,517,457 \$47,875,958 \$48,453,900	\$1,168,687 Percentage Gross 0% 1% 2% 2% 3% 4% 3% 3% 3% 2% 3% 3% 13% 13%	Average Price: <=100,000	# Transactions 3 17 21 37 16 20 12 11 14 15 41 26	Gross Volume \$245,000 \$2,732,266 \$5,284,667 \$12,982,075 \$7,229,500 \$11,096,800 \$7,810,250 \$8,150,500 \$11,965,442 \$14,355,000 \$49,019,230 \$45,748,841	Percentage Gross 0% 1% 2% 4% 2% 3% 2% 3% 4% 4% 15% 14%
2016 Average Price: <pre> </pre> <=100,000 100,001 to 200,000 200,001 to 300,000 300,001 to 400,000 400,001 to 500,000 500,001 to 600,000 600,001 to 700,000 700,001 to 800,000 800,001 to 1,000,000 900,001 to 1,000,000 1,000,001 to 1,500,000 1,500,000 to 2,000,000 over \$ 2 Million 	# Transactions 9 31 25 23 24 26 16 16 14 9 10 38 28 55	Gross Volume \$739,312 \$4,763,160 \$6,394,580 \$8,172,439 \$11,034,615 \$14,272,025 \$10,579,500 \$10,549,000 \$7,898,757 \$9,517,457 \$4,787,958 \$48,453,900 \$179,704,882	\$1,168,687 <u>Percentage Gross</u> 0% 1% 2% 2% 3% 4% 3% 4% 3% 2% 3% 13% 13% 50%	Average Price: <=100,000	# Transactions 3 17 21 37 16 20 12 11 14 15 41 26 41	Gross Volume \$245,000 \$2,732,266 \$5,284,667 \$12,982,075 \$7,229,500 \$11,096,800 \$7,810,250 \$8,150,500 \$11,965,442 \$14,355,000 \$45,748,841 \$144,548,611	Percentage Gross 0% 1% 2% 4% 2% 3% 2% 3% 4% 4% 15% 14% 45%
2016 Average Price: <=100,000 100,001 to 200,000 200,001 to 300,000 300,001 to 400,000 400,001 to 500,000 500,001 to 600,000 600,001 to 700,000 700,001 to 300,000 900,001 to 1,000,000 1,500,001 to 1,500,000 1,500,001 to 2,000,000 over \$ 2 Million Total:	# Transactions 9 31 25 23 24 26 16 16 14 9 10 38 28	Gross Volume \$739,312 \$4,763,160 \$6,394,580 \$8,172,439 \$11,034,615 \$10,579,500 \$10,549,000 \$7,898,757 \$9,517,457 \$47,875,958 \$48,453,900	\$1,168,687 Percentage Gross 0% 1% 2% 2% 3% 4% 3% 3% 3% 2% 3% 3% 13% 13%	Average Price: <=100,000	# Transactions 3 17 21 37 16 20 12 11 14 15 41 26	Gross Volume \$245,000 \$2,732,266 \$5,284,667 \$12,982,075 \$7,229,500 \$11,096,800 \$7,810,250 \$8,150,500 \$11,965,442 \$14,355,000 \$49,019,230 \$45,748,841	Percentage Gross 0% 1% 2% 4% 2% 3% 2% 3% 4% 15% 14%
2016 Average Price: <pre> </pre> <=100,000 100,001 to 200,000 200,001 to 300,000 300,001 to 400,000 400,001 to 500,000 500,001 to 600,000 600,001 to 700,000 700,001 to 800,000 800,001 to 1,000,000 900,001 to 1,000,000 1,000,001 to 1,500,000 1,500,000 to 2,000,000 over \$ 2 Million 	# Transactions 9 31 25 23 24 26 16 16 14 9 10 38 28 55	Gross Volume \$739,312 \$4,763,160 \$6,394,580 \$8,172,439 \$11,034,615 \$14,272,025 \$10,579,500 \$10,549,000 \$7,898,757 \$9,517,457 \$4,787,958 \$48,453,900 \$179,704,882	\$1,168,687 <u>Percentage Gross</u> 0% 1% 2% 2% 3% 4% 3% 4% 3% 2% 3% 13% 13% 50%	Average Price: <=100,000 100,001 to 200,000 200,001 to 300,000 300,001 to 400,000 400,001 to 500,000 500,001 to 600,000 600,001 to 800,000 900,001 to 1,000,000 1,000,001 to 1,500,000 1,500,000 to 2,000,000 over \$ 2 Million	# Transactions 3 17 21 37 16 20 12 11 14 15 41 26 41	Gross Volume \$245,000 \$2,732,266 \$5,284,667 \$12,982,075 \$7,229,500 \$11,096,800 \$7,810,250 \$8,150,500 \$11,965,442 \$14,355,000 \$45,748,841 \$144,548,611	Percentage Gross 0% 1% 2% 4% 2% 3% 2% 3% 2% 3% 15% 14% 45%
2016 Average Price: <=100,000 100,001 to 200,000 200,001 to 300,000 300,001 to 400,000 400,001 to 500,000 500,001 to 600,000 600,001 to 700,000 700,001 to 300,000 900,001 to 1,000,000 1,500,001 to 1,500,000 1,500,001 to 2,000,000 over \$ 2 Million Total:	# Transactions 9 31 25 23 24 26 16 16 14 9 10 38 28 55	Gross Volume \$739,312 \$4,763,160 \$6,394,580 \$8,172,439 \$11,034,615 \$14,272,025 \$10,579,500 \$10,549,000 \$7,898,757 \$9,517,457 \$4,787,958 \$48,453,900 \$179,704,882	\$1,168,687 <u>Percentage Gross</u> 0% 1% 2% 2% 3% 4% 3% 4% 3% 2% 3% 13% 13% 50%	Average Price: <=100,000 100,001 to 200,000 200,001 to 300,000 300,001 to 500,000 500,001 to 600,000 600,001 to 700,000 700,001 to 800,000 800,001 to 1,500,000 900,001 to 1,500,000 1,500,000 to 1,500,000 1,500,001 to 2,000,000 0ver \$2 Million Total:	# Transactions 3 17 21 37 16 20 12 11 14 15 41 26 41	Gross Volume \$245,000 \$2,732,266 \$5,284,667 \$12,982,075 \$7,229,500 \$11,096,800 \$7,810,250 \$8,150,500 \$11,965,442 \$14,355,000 \$45,748,841 \$144,548,611	Percentage Gross 0% 1% 2% 4% 2% 3% 2% 3% 4% 4% 15% 14% 45%
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2016 Average Price: <=100,000 100,001 to 200,000 200,001 to 300,000 300,001 to 500,000 500,001 to 600,000 500,001 to 700,000 700,001 to 900,000 900,001 to 1,000,000 1,000,001 to 1,000,000 1,000,001 to 1,500,000 1,500,001 to 2,000,000 over \$ 2 Million Total: 2014 Average Price:	# Transactions 9 31 25 23 24 26 16 14 9 10 38 28 55 308 # Transactions	Gross Volume \$739,312 \$4,763,160 \$6,394,580 \$8,172,439 \$11,034,615 \$14,272,025 \$10,579,500 \$10,579,500 \$10,579,500 \$10,579,500 \$10,579,500 \$11,034,615 \$14,272,025 \$10,579,500 \$10,579,500 \$17,573 \$9,517,457 \$9,517,457 \$48,453,900 \$179,704,882 \$359,955,585 Gross Volume	\$1,168,687 Percentage Gross 0% 1% 2% 2% 3% 4% 3% 3% 2% 3% 13% 13% 13% 13% 100% \$1,237,388 Percentage Gross	Average Price: <=100,000	# Transactions 3 17 21 37 16 20 12 11 14 15 41 26 41 274 # Transactions	Gross Volume \$245,000 \$2,732,266 \$5,284,667 \$12,982,075 \$7,229,500 \$11,096,800 \$7,810,250 \$8,150,500 \$11,965,442 \$14,355,000 \$49,019,230 \$45,748,841 \$144,548,611 \$321,168,182 Gross Volume	Percentage Gross 0% 1% 2% 4% 2% 3% 2% 3% 2% 3% 1% 2% 3% 1% 15% 14% 45% 100% \$1,020,728 Percentage Gross
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2016 Average Price: <=100,000 100,001 to 200,000 200,001 to 300,000 300,001 to 400,000 400,001 to 500,000 500,001 to 600,000 500,001 to 700,000 700,001 to 1,000,000 1,000,001 to 1,000,000 1,000,001 to 2,000,000 0ver \$ 2 Million Total: 2014 Average Price: <=100,000 100,001 to 200,000 300,001 to 600,000 500,001 to 500,000 500,001 to 600,000 500,001 to 800,000 500,001 to 800,000	# Transactions 9 31 25 23 24 26 16 14 9 10 38 28 55 308 # Transactions 4 15 31 16 18 15 14	Gross Volume \$739,312 \$4,763,160 \$6,394,580 \$8,172,439 \$11,034,615 \$14,272,025 \$10,579,500 \$10,549,000 \$7,898,757 \$9,517,457 \$44,853,900 \$179,704,882 \$359,955,585 \$10,797,842 \$7,304,372 \$9,863,700 \$10,550,990	\$1,168,687 Percentage Gross 0% 1% 2% 2% 2% 3% 4% 3% 3% 2% 3% 13% 13% 13% 13% 13% 13% 13%	Average Price: <=100,000	# Transactions 3 17 21 37 16 20 12 11 14 15 41 26 30 26 10 13 7	Gross Volume \$245,000 \$2,732,266 \$5,284,667 \$12,982,075 \$7,229,500 \$11,096,800 \$7,810,250 \$8,150,500 \$11,965,442 \$14,4355,000 \$49,019,230 \$45,748,841 \$144,548,611 \$321,168,182 Gross Volume \$464,800 \$4,947,900 \$9,148,699 \$4,333,500 \$7,330,300 \$8,507,764 \$5,308,500	Percentage Gross 0% 1% 2% 4% 2% 3% 2% 3% 4% 4% 15% 14% 45% 100% 100% \$1,020,728 Percentage Gross 0% 2% 4% 2% 3% 4% 2%
2016 Average Price: <=100,000 100,001 to 200,000 200,001 to 300,000 300,001 to 400,000 400,001 to 500,000 500,001 to 600,000 500,001 to 700,000 700,001 to 800,000 800,001 to 1,000,000 1,500,001 to 2,000,000 0ver \$ 2 Million Total: 2014 Average Price: <=100,000 100,001 to 500,000 300,001 to 500,000 500,001 to 700,000 500,001 to 700,000 500,001 to 700,000 500,001 to 800,000 500,001 to 900,000 500,001 to 900,000 500,000 500,000 500,000 5	* Transactions 9 31 25 23 24 26 16 14 9 10 38 28 55 308 * Transactions	Gross Volume \$739,312 \$4,763,160 \$6,394,580 \$8,172,439 \$11,034,615 \$14,272,025 \$10,579,500 \$10,579,500 \$10,579,500 \$10,579,500 \$11,0579,500 \$11,0579,500 \$10,579,500 \$17,573 \$9,517,457 \$9,517,457 \$44,853,900 \$179,704,882 \$359,955,585 Gross Volume \$318,100 \$2,501,985 \$10,797,842 \$7,304,372 \$9,850,329 \$9,850,329 \$9,863,700 \$10,550,990 \$11,094,500	\$1,168,687 Percentage Gross 0% 1% 2% 2% 3% 4% 3% 3% 2% 3% 13% 13% 13% 13% 50% 100% \$1,237,388 Percentage Gross 0% 1% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3	Average Price: <=100,000	* Transactions 3 17 11 37 16 20 12 11 11 14 15 41 26 41 274 * Transactions 6 30 26 30 26 30 26 10 13 13 13 13 13 13 7 11	Gross Volume \$245,000 \$2,732,266 \$5,284,667 \$12,982,075 \$7,229,500 \$11,096,800 \$7,810,250 \$8,150,500 \$11,965,442 \$14,355,000 \$49,019,230 \$45,748,841 \$144,548,611 \$321,168,182 Gross Volume \$464,800 \$4,947,900 \$9,148,699 \$4,33,500 \$7,330,300 \$8,507,764 \$5,308,500 \$9,11,500	Percentage Gross 0% 1% 2% 4% 2% 3% 2% 3% 4% 15% 15% 14% 45% 100% \$1,020,728 Percentage Gross 0% 2% 4% 2% 3% 4% 2% 3% 4% 2% 3% 4% 2% 3% 4% 2% 3% 4%
2016 Average Price: <=100,000 100,001 to 200,000 200,001 to 300,000 300,001 to 400,000 400,001 to 500,000 500,001 to 600,000 600,001 to 700,000 900,001 to 1,000,000 1,500,001 to 2,000,000 1,500,001 to 2,000,000 1,500,001 to 2,000,000 100,001 to 200,000 300,001 to 400,000 400,001 to 500,000 500,001 to 600,000 600,001 to 700,000 700,001 to 800,000 800,001 to 900,000 800,001 to 900,000 800,001 to 900,000 800,001 to 900,000 1,00	# Transactions 9 31 25 23 24 26 16 16 14 9 10 38 28 55 308 # Transactions 4 15 31 16 18 15 31 16 18 15 14 13 17	Gross Volume \$739,312 \$4,763,160 \$6,394,580 \$8,172,439 \$11,034,615 \$14,272,025 \$10,579,500 \$10,549,000 \$7,898,757 \$9,517,457 \$47,875,958 \$48,453,900 \$171,704,882 \$359,955,585 \$318,100 \$2,501,985 \$10,797,842 \$7,304,372 \$9,683,700 \$11,054,509 \$11,04,509 \$11,04,509 \$14,040	\$1,168,687 Percentage Gross 0% 1% 2% 2% 3% 3% 3% 3% 3% 13% 13% 50% 100% \$1,237,388 Percentage Gross 0% 1% 3% 2% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3	Average Price: <=100,000	# Transactions 3 17 21 37 16 20 12 11 14 15 41 26 41 274 # Transactions 6 30 26 10 13 13 7 11 9	Gross Volume \$245,000 \$2,732,266 \$5,284,667 \$12,982,075 \$7,229,500 \$11,968,800 \$7,810,250 \$8,150,500 \$11,965,442 \$14,355,000 \$49,019,230 \$45,748,841 \$14,4548,611 \$14,4548,611 \$321,168,182 Gross Volume \$464,800 \$4,947,900 \$9,148,699 \$4,33,500 \$7,330,300 \$7,30,300 \$8,507,764 \$5,308,500 \$9,511,500 \$8,527,500	Percentage Gross 0% 1% 2% 4% 2% 3% 2% 3% 4% 4% 15% 14% 45% 100% \$1,020,728 Percentage Gross 0% 2% 4% 2% 3% 4% 2% 4% 2% 4% 4% 2% 4% 4% 2% 4% 4% 4% 4% 2% 3% 4% 4% 4% 4% 2% 3% 4% 4% 2% 3% 4% 4% 2% 3% 4% 4% 2% 3% 4% 4% 2% 3% 4% 4% 2% 3% 4% 4% 4% 15% 100% 100%
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2016 Average Price: <=100,000 100,001 to 200,000 200,001 to 300,000 300,001 to 400,000 400,001 to 500,000 500,001 to 600,000 500,001 to 700,000 700,001 to 900,000 900,001 to 1,000,000 1,000,001 to 1,000,000 1,000,001 to 2,000,000 0ver \$ 2 Million Total: 2014 <=100,000 100,001 to 200,000 300,001 to 200,000 300,001 to 500,000 500,001 to 500,000 500,001 to 700,000 700,001 to 1,000,000 800,001 to 1,000,000 1,000,0001 to 1,500,000 1,500,0001 to 2,000,000 1,500,0001 to 2,000,000 1,500,000 to 2,0	# Transactions 9 31 25 23 24 26 16 14 9 10 38 28 55 308 # Transactions 4 15 31 16 18 15 31 16 18 15 14 13 17 41 24	Gross Volume \$739,312 \$4,763,160 \$6,394,580 \$8,172,439 \$11,034,615 \$14,272,025 \$10,579,500 \$10,579,500 \$10,579,500 \$10,579,500 \$10,549,000 \$7,898,757 \$9,517,457 \$9,517,457 \$359,955,585 Gross Volume \$318,100 \$2,501,985 \$10,797,842 \$7,304,372 \$9,850,329 \$9,683,700 \$11,0550,990 \$11,094,500 \$10,550,990 \$11,094,500 \$46,236,09368 \$41,700,500	\$1,168,687 Percentage Gross 0% 1% 2% 2% 3% 3% 3% 2% 3% 13% 13% 13% 13% 100% 100% \$1,237,388 Percentage Gross 0% 1% 3% 2% 3% 3% 3% 4% 3% 3% 3% 100%	Average Price: <=100,000	# Transactions 3 17 21 37 16 20 12 11 14 15 41 26 41 274 * Transactions 6 30 26 10 13 13 7 11 9 39 16	Gross Volume \$245,000 \$2,732,266 \$5,284,667 \$12,982,075 \$7,229,500 \$11,096,800 \$7,810,250 \$8,150,500 \$11,965,442 \$14,355,000 \$49,019,230 \$45,748,841 \$144,548,611 \$321,168,182 Gross Volume \$464,800 \$4,947,900 \$9,148,699 \$4,333,500 \$7,330,300 \$8,507,764 \$5,07,500 \$9,511,500 \$8,527,500 \$49,059,427 \$27,740,000	Percentage Gross 0% 1% 2% 4% 2% 3% 2% 3% 4% 4% 15% 14% 45% 100% \$1,020,728 Percentage Gross 0% 2% 4% 2% 3% 4% 2% 3% 4% 2% 3% 4% 2% 3% 4% 2% 3% 4% 2% 3% 4% 2% 3% 4% 2% 3% 4% 2% 3% 4% 2% 3% 4% 2% 3% 4% 2% 3% 4% 2% 3% 4% 4% 2% 3% 4% 4% 3% 4% 4% 4% 2% 3% 4% 4% 4% 4% 4% 4% 4% 4% 4% 4% 4% 4% 4%
2016 Average Price: <=100,000 100,001 to 200,000 200,001 to 300,000 300,001 to 400,000 400,001 to 500,000 500,001 to 600,000 500,001 to 700,000 700,001 to 800,000 800,001 to 900,000 1,500,001 to 1,000,000 1,500,001 to 2,000,000 0,500,001 to 2,000,000 100,001 to 200,000 300,001 to 400,000 400,001 to 500,000 500,001 to 700,000 500,001 to 700,000 500,001 to 900,000 500,001 to 900,000 900,001 to 1,500,000 1,	# Transactions 9 31 25 23 24 26 16 16 14 9 10 38 28 55 308 # Transactions 4 15 31 16 18 15 31 16 18 15 14 13 17 41 24 55 296	Gross Volume \$739,312 \$4,763,160 \$6,394,580 \$8,172,439 \$11,034,615 \$14,272,025 \$10,579,500 \$10,549,000 \$7,89,817,457 \$9,517,457 \$47,875,958 \$48,453,900 \$179,704,882 \$359,955,585 \$318,100 \$2,501,985 \$10,797,842 \$7,304,372 \$9,683,700 \$10,550,990 \$11,094,500 \$16,234,695 \$50,890,986 \$41,700,500 \$187,186,014 \$366,266,761	\$1,168,687 Percentage Gross 0% 1% 2% 2% 3% 3% 3% 3% 3% 13% 13% 13% 13	Average Price: <=100,000	* Transactions 3 17 1 1 37 16 20 12 11 11 14 15 41 26 41 274 * Transactions 6 30 26 30 26 30 26 10 10 13 13 13 13 13 7 11 9 39 39 16 24	Gross Volume \$245,000 \$245,000 \$2,732,266 \$5,284,667 \$12,982,075 \$7,229,500 \$11,096,800 \$7,810,250 \$8,150,500 \$11,965,442 \$14,355,000 \$49,019,230 \$45,748,841 \$144,548,611 \$321,168,182 Gross Volume \$464,800 \$4,947,900 \$9,148,699 \$4,33,500 \$7,330,300 \$8,507,764 \$5,308,500 \$9,511,500 \$8,527,500 \$49,059,427 \$27,740,000 \$84,325,375	Percentage Gross 0% 1% 2% 4% 2% 3% 2% 3% 4% 15% 14% 45% 100% \$1,020,728 Percentage Gross 0% 2% 4% 4% 2% 3% 4% 2% 3% 2% 3% 4% 15% 14% 45% 100%



Average Price Analysis: 2013 - YTD: 2022



970.728.1023



Interval Analysis by Project

October 2022			Interval Tra	ansaction E	Detail	
Area	\$ Volume Transactions	% of \$ Volume	# of Transactions	% of Transactions	Average s Transaction Price	Median s Transaction Price
Aspen Ridge	\$567,000	75%	1	33%	\$567,000	n/a
Bear Creek Lodge	\$0	0%	0	0%	\$0	\$0
Club Telluride	\$190,000	25%	2	67%	\$95,000	\$95,000
Inn at Lost Creek	\$0	0%	0	0%	\$0	\$0
Le Chamonix	\$0	0%	0	0%	\$0	\$0
Le Chateaux	\$0	0%	0	0%	\$0	\$0
Pine Meadows	\$0	0%	0	0%	\$0	\$0
River Club	\$0	0%	0	0%	\$0	\$0
Spruce Lodge	\$0	0%	0	0%	\$0	\$0
Sunshine Lodge	\$0	0%	0	0%	\$0	\$0
TOTAL	\$757,000	100%	3	100%	\$252,333	\$115,000
Please note: Calculations are an unofficial tabulat	tion of San Miguel County records that are believed to	o be reasonably a	ccurate but are not guara	anteed.		

Average & Median Price: Statistically Viable Sales Only.

Telluride Land Title Office

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YTD. Interval Analysis by Area

YTD: October 2022 Interval Transaction Detail % of \$ # of Average \$ Median s % of **s Volume Transactions** Area Volume **Transactions Transactions Transaction Price Transaction Price** Aspen Ridge \$2,109,500 19% 4 4% \$527,375 \$576,000 \$1,182,500 \$147,813 11% 9% \$54,000 **Bear Creek Lodge** 8 57% 78% \$6,336,300 \$86,799 \$75,000 **Club Telluride** 73 \$0 \$0 \$0 Inn at Lost Creek 0% 0 0% Le Chamonix \$0 0% 0% \$0 \$0 0 0% 0% \$0 Le Chateaux \$0 \$0 0 0% 0% \$0 Pine Meadows \$0 0 \$0 **River Club** \$1,471,000 13% 8 9% \$183.875 \$197.500 0% 0% **\$0** Spruce Lodge \$0 0 \$0 0% 0% \$0 \$0 Sunshine Lodge \$0 0 \$11,099,300 100% \$119,347 \$80,000 TOTAL 100% 93

Please note: Calculations are an unofficial tabulation of San Miguel County records that are believed to be reasonably accurate but are not guaranteed.

Average & Median Price Includes: Statistically Viable Sales Only.

Telluride Land Title Office

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October 2022

Data is deemed reliable but not guaranteed.

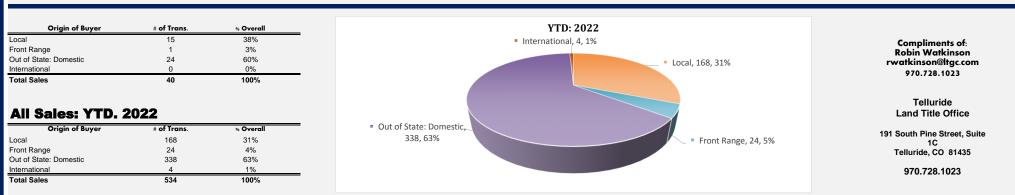
	Top Priced Improved Residential Sale:	Top Priced PSF Improved Residential Sale:			
ACCOUNT	R1030008460	R1010000473			
BEDROOM Bath	6 6.50	3 1.75	Compliments of: Robin Watkinson		
YOC HEATED SQFT	2018 8869	1976 1322	rwatkinson@ltgc.com 970.728.1023		
LANDSIZE RECEPTION	8.0483 478771	0.0606 478788			
PRICE	\$ 14,850,000.00	\$ 3,200,000.00			
AREA	SKIRANCH	TELLTOWN			
LEGAL	TELLURIDE SKI RANCHES SUBD #3 TRACT A LOT 60	EAST TELLURIDE ADDN PORTION LOTS 2&3, BLOCK 24			
PPSF	\$ 1,674.37	\$ 2,420.57			
DATE	10/12/2022	10/17/2022			

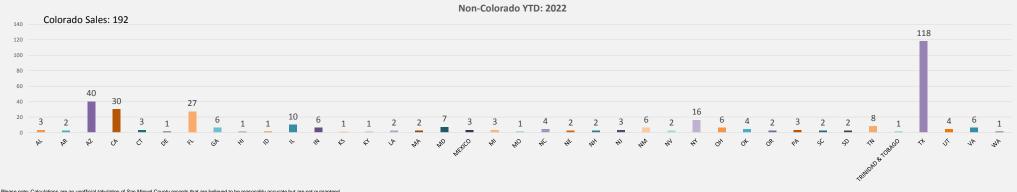
2018



Purchaser Titlement Abstract

October 2022

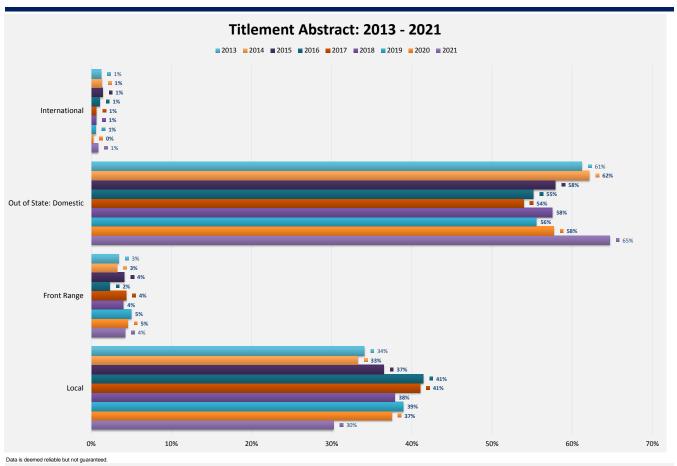




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Purchaser Titlement Abstract History



2021

Origin of Buyer	# of Trans.	% Overall			
₋ocal	286	30%			
Front Range	40	4%			
Dut of State: Domestic	612	65%			
nternational	8	1%			
Fotal Sales	946	100%			
2020			2016		
Origin of Buyer	# of Trans.	% Overall	Origin of Buyer	# of Trans.	% Overall
ocal	304	37%	Local	232	41%
Front Range	37	5%	Front Range	13	2%
Dut of State: Domestic	468	58%	Out of State: Domestic	309	55%
nternational	2	0%	International	6	1%
Fotal Sales	811	100%	Total Sales	560	100%
2019			2015		
Origin of Buyer	# of Trans.	% Overall	Origin of Buyer	# of Trans.	% Overall
ocal	211	39%	Local	203	37%
Front Range	27	5%	Front Range	23	4%
Dut of State: Domestic	301	56%	Out of State: Domestic	322	58%
nternational	3	1%	International	8	1%
otal Sales	542	100%	Total Sales	556	100%
2018			2014		
Origin of Buyer	# of Trans.	% Overall	Origin of Buyer	# of Trans.	% Overall
ocal	189	38%	Local	175	33%
Front Range	20	4%	Front Range	17	3%
Out of State: Domestic	287	58%	Out of State: Domestic	327	62%
nternational	3	1%	International	7	1%
otal Sales	499	100%	Total Sales	526	100%
2017			2013		
Origin of Buyer	# of Trans.	% Overall	Origin of Buyer	# of Trans.	% Overall
Local	254	41%	Local	138	34%
Front Range	27	4%	Front Range	14	3%
Out of State: Domestic	334	54%	Out of State: Domestic	248	61%
nternational	4	1%	International	5	1%
Total Sales	619	100%	Total Sales	405	100%



Property Type Transaction Analysis

YTD: 2022 Gross Sales Reconciliation by Transaction Type						
	# Transactions		Gross Volume			
Single Family	122	\$	454,553,220.00			
Multi Family	137	\$	292,054,083.00			
Vacant Land	88	\$	127,542,631.00			
Commercial	28	\$	48,855,785.00			
Development Land	3	\$	10,150,000.00			
Timeshare / Interval	93	\$	11,099,300.00			
Not Arms Length/Low Doc Fee	2	\$	411,250.00			
Quit Claim Deed	4	\$	212,450.00			
Related Parties	6	\$	2,553,200.00			
Bulk Multi-Family Unit/Project Sales						
Partial Interest Sales	4	\$	2,911,500.00			
Deed Restricted / Mobile Homes	29	\$	20,293,175.00			
Multiple Units & Sites/Same Deed	13	\$	18,589,100.00			
Water Rights / Open Space / Easements / Mining Claims	2	\$	550,000.00			
Exempt / Political Transfers / Density Transfers	3	\$	427,100.00			
Total Transactions:	534	\$	990,202,794.00			

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New Residential Unit Sales Detail

October 2022

New Residential Unit Sales:

Brm	Bath	Year Built	Size	Price	Legal	Unit Type	PPSF	Address
5	6.00	2022	3590	\$ 6,683,750.00	EAST TELLURIDE ADDN LOT 1R, BLOCK 25	SINGLEFAM	\$ 1,861.77	800 EAST COLUMBIA AVENUE
6	6.50	2018	8869	\$ 14,850,000.00	TELLURIDE SKI RANCHES SUBD #3 TRACT A LOT 60	SINGLEFAM	\$ 1,674.37	336 RIDGE ROAD
2	2.00	2020	1453	\$ 1,500,000.00	WILSON MESA RANCH SUBD #6 LOT 86	SINGLEFAM	\$ 1,032.35	1744 WEST ANDERSON ROAD

Summary New Residential Unit Sales:

Average Price:	\$ 7,677,916.67	
Median Price	\$ 6,683,750.00	
Average PPSF:	\$ 1,522.83	
# Transactions:	3	
Gross Volume:	\$ 23,033,750.00	

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NOTE: The above figures do not include time share interests, new vacant site transactions, or new commercial unit transactions. Data is deemed reliable but not guaranteed.